



# U.S. GAS INFRASTRUCTURE EXPORTS INITIATIVE

LAUNCH EVENT **NOVEMBER 17, 2017**



**LNG**  **Allies**™  
THE U.S. LNG ASSOCIATION

 **GLOBAL  
ENERGY  
INSTITUTE**  
U.S. CHAMBER OF COMMERCE



27th WORLD GAS  
CONFERENCE  
WASHINGTON DC

JUNE 25-29  
2018





# U.S. GAS INFRASTRUCTURE EXPORTS INITIATIVE

LAUNCH EVENT NOVEMBER 17, 2017

- 08:00 – 08:50 **REGISTRATION & NETWORKING BREAKFAST**
- 08:50 – 09:00 **WELCOMING REMARKS AND INTRODUCTION OF DIGNITARIES**  
Karen A. Harbert, President & CEO,  
Global Energy Institute, U.S. Chamber of Commerce  
Thomas R. Hardy, Acting Director,  
U.S. Trade and Development Agency (USTDA)
- 09:00 – 09:15 **OPENING KEYNOTE**  
Mark Wesley Menezes, Under Secretary,  
U.S. Department of Energy
- 09:15 – 09:45 **DEVELOPING GLOBAL GAS INFRASTRUCTURE TO  
FURTHER U.S. LNG EXPORTS**  
John McCarrick, Deputy Assistant Secretary,  
Bureau of Energy Resources, U.S. Department of State  
Vincent DeVito, Counselor to the Secretary for Energy Policy,  
U.S. Department of the Interior  
Hon. Bill Johnson, Member,  
House Energy & Commerce Committee
- 09:45 – 09:55 **LAUNCH OF THE U.S. GAS INFRASTRUCTURE  
EXPORTS INITIATIVE**  
Thomas R. Hardy
- 09:55 – 10:15 **NETWORKING COFFEE BREAK**
- 10:15 – 11:50 **NATURAL GAS INFRASTRUCTURE IN DEVELOPING MARKETS:  
CHALLENGES AND OPPORTUNITIES**  
**INTRODUCTION**  
Robert Fee, Chief of Staff and Acting Senior Vice President,  
External Affairs, Cheniere Energy  
Fred H. Hutchison, President & CEO,  
LNG Allies



# AGENDA

## **EMERGING MARKET VIEWPOINTS**

South Asia: Arunish Chawla, Minister-Economic, Embassy of India

Southeast Asia: Bhima Dwipayudhanto, Counselor for Economic Affairs, Embassy of Indonesia

Southeast Europe: Valentin-Gabriel Budău, First Secretary, Embassy of Romania

Africa: Lisa Coppe, Country Manager, Sub-Saharan Africa, USTDA

Americas: Keith Eischeid, Country Manager, Latin America and Caribbean, USTDA

Moderator: Jay Copan, Executive Director, 27th World Gas Conference

## **ENGINEERING, INFRASTRUCTURE, TECHNOLOGY, AND LEGAL PERSPECTIVES**

Mark Schott, Senior Business Director,

Gas Processing & Treating, Honeywell UOP

Pablo Avogadri, Global LNG Platform Leader,

Baker Hughes, a GE company

Jay Farrar, Vice President for Government Affairs, Bechtel

Thomas Holmberg, Partner, Baker Botts

John Bigalbal, Managing Director of Fuels, AES Corporation

Moderator: David L. Wochner, Practice Area Leader,

Policy / Regulatory, K&L Gates

## **LNG EXPORT PROJECT SPONSORS**

Elizabeth Spomer, President & CEO, Jordan Cove Energy

Amos Hochstein, Senior Vice President, Marketing, Tellurian Inc.

Kathleen Eisbrenner, Founder, Chairman, and CEO,

NextDecade Corporation

Moderator: Todd Snitchler, Group Director, Market Development, American Petroleum Institute

11:50 – 12:00

## **CLOSING REMARKS**

Karen A. Harbert, Thomas R. Hardy, Jay Copan



# **GAS INITIATIVE** **PARTNERS**

## **LAUNCH EVENT PARTNERS**

LNG Allies

Global Energy Institute, U.S. Chamber of Commerce  
27th World Gas Conference

## **INITIATIVE U.S. GOVERNMENT PARTNERS**

U.S. Department of Commerce

U.S. Department of State

Power Africa

## **INITIATIVE U.S. INDUSTRY PARTNERS**

Advanced Resources International

AES Corporation

American Gas Association (AGA)

American Petroleum Institute (API)

Baker Botts

Baker Hughes, a GE company

Bechtel

Black & Veatch

Caterpillar

Center for LNG (CLNG)

Cheniere Energy



# **GAS INITIATIVE PARTNERS**

**Cummins**

**Delfin Midstream**

**Energy Equipment & Infrastructure Alliance (EEIA)**

**Freeport LNG Development, L.P.**

**G2 LNG**

**GE Power**

**Gas Technology Institute (GTI)**

**Hogan Lovells US LLP**

**Honeywell**

**Independent Petroleum Association of America (IPAA)**

**Jordan Cove LNG**

**K&L Gates**

**Magnolia LNG**

**Main Pass Energy Hub**

**Newpoint Gas, LP**

**NextDecade Corporation**

**Orrick**

**Solar Turbines, a Caterpillar company**

**Stabilis Energy**

**Tellurian Inc.**

**U.S. Energy Association (USEA)**

**Venture Global LNG**





# GAS INITIATIVE PARTNERS



Advanced Resources  
International, Inc.



**AES**

*we are the energy*



**American Gas  
Association**

*energy*



**BAKER BOTTS**



**BAKER  
HUGHES**  
a GE company



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ALLIANCE**

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LNG**

**G2**  
LIQUEFIED NATURAL GAS



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THE POWER OF **CONNECTED**

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# GAS INITIATIVE PARTNERS



K&L GATES



Main Pass  
Energy Hub



**NEXTDECADE**  
A Portfolio LNG Company



**Solar Turbines**  
*A Caterpillar Company*



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## GAS INITIATIVE **WELCOME REMARKS**

**THOMAS R. HARDY**

**Acting Director**

**U.S. Trade and Development Agency**

Thomas R. Hardy was appointed on July 11, 2017 as the Acting Director of the U.S. Trade and Development Agency, a U.S. government agency that helps U.S. businesses create jobs through the export of their goods and services for priority development projects in emerging economies.

USTDA links U.S. companies to global export opportunities by providing early project preparation assistance that matches U.S. technological expertise with overseas infrastructure development needs – creating lasting business partnerships between the United States and emerging market economies.

Mr. Hardy also serves as the Agency's Director for Congressional and Public Affairs where he oversees the agency's outreach to Capitol Hill, the business community and press to amplify the success USTDA achieves through its commercially-oriented foreign assistance program. Earlier, Mr. Hardy served as the Chief of Staff and as a Country Manager for East Asia and sub-Saharan Africa where he brought a trade policy background that led to a more active program in support of creating U.S. jobs through exports.

Prior to joining USTDA, Mr. Hardy served as an advisor to Commissioner Thelma J. Askey at the U.S. International Trade Commission and as a staff member of the Committee on Ways and Means in the U.S. House of Representatives.





## GAS INITIATIVE **WELCOME REMARKS**

### **KAREN A. HARBERT**

**President & CEO, Global Energy Institute  
U.S. Chamber of Commerce**

Karen Alderman Harbert is president and chief executive officer of the U.S. Chamber of Commerce's Global Energy Institute (Energy Institute). Harbert leads the Institute's efforts to build support for meaningful energy action nationally and internationally through policy development, education, and advocacy. Under Harbert's leadership, the Energy Institute has evolved into a premier national and

international organization dedicated to advancing a constructive energy agenda with the business community, policymakers, and consumers. Harbert frequently testifies in front of Congress and provides analysis to the media, policymakers, and industry leaders.

Harbert led the Energy Institute's development of its comprehensive *Energy Works for US* platform, which provides policy recommendations to secure our nation's energy future and create millions of jobs, billions of dollars in revenue, and trillions of dollars of private investment. The Energy Institute has attracted grassroots advocates across the nation supporting its efforts to capitalize on America's tremendous energy promise. Under Harbert's leadership, it established the groundbreaking *Index of Energy Security Risk* and the *International Index of Energy Security Risk*, the first tools to quantify America's energy security on an annual basis. Harbert is an appointed member of the National Petroleum Council, an industry advisory organization that advises the Secretary of Energy on issues related to the oil and gas industries.

Harbert is the former assistant secretary for policy and international affairs at the U.S. Department of Energy (DOE). She was the primary policy adviser to the secretary of energy and to the department on domestic and international energy issues. She negotiated and managed bilateral and multilateral agreements with other countries and also served as vice chairman of the International Energy Agency, which advises its 28 member nations on energy policy issues and orchestrates international responses to energy supply disruptions.

Prior to joining the DOE, Harbert was deputy assistant administrator for Latin America and the Caribbean at the U.S. Agency for International Development (USAID). She had oversight of programs in 11 countries, totaling more than \$800 million and 1,000 employees. In the private sector, Harbert worked for a developer of international infrastructure and power projects valued at more than \$9 billion in countries in the Middle East, Asia, and Latin America.

Harbert gained experience on issues associated with economic reform and privatization through earlier positions at the USAID, the Organization of American States, and the International Republican Institute. She received a degree in international policy studies and political science from Rice University in Houston, Texas.

Harbert resides in Washington, D.C., with her husband and two children.



## GAS INITIATIVE **OPENING KEYNOTE SPEAKER**

**HON. MARK WESLEY MENEZES**

**Under Secretary**

**U.S. Department of Energy**

Prior to his appointment as Under Secretary of the Department of Energy, Mr. Menezes was Vice President of Federal Relations for Berkshire Hathaway Energy, a diversified energy company.

Before joining Berkshire, Mr. Menezes was a partner at Hunton & Williams heading its energy practice group. Prior to Hunton, he was Chief Counsel, U.S. House Committee on Energy and Commerce, for the House Majority during the enactment of the Energy Policy Act of 2005. Before joining the committee, he was Vice President with Central and South West Corporation and upon its merger with American Electric Power Company, served as vice president and associate general counsel. Mr. Menezes is a graduate of Louisiana State University receiving both his undergraduate and juris doctor degrees. He is a charter member of the Advisory Council for LSU Energy Law Center.



## GAS INITIATIVE **GOVERNMENT SPEAKER**

**JOHN MCCARRICK**

**Deputy Assistant Secretary**

**Bureau of Energy Resources**

**U.S. Department of State**

John McCarrick has served as Deputy Assistant Secretary in the Department of State's Bureau of Energy Resources since July 2017. In this role, he leads energy policy initiatives and execution of those policies to advance America's energy security and interests.

He previously advised institutional investors on policy and political risk in energy and related sectors. He practiced corporate law at Hogan & Hartson (now Hogan Lovells) and also worked as in-house counsel at both public and privately held companies. Prior to that, he was an investment banker at Merrill Lynch and also served in the Office of the Independent Counsel. He is a graduate of Georgetown University and Georgetown University Law Center.



## GAS INITIATIVE **GOVERNMENT SPEAKER**

### **VINCENT DEVITO**

**Counselor to the Secretary on Energy Policy  
Department of the Interior**

Vincent DeVito has served as the Counselor to the Secretary for Energy Policy in the Department of the Interior since May 2017. In this role, he advises the Secretary, Deputy Secretary, Chief of Staff and Assistant Secretaries on all aspects of energy policy and ensure policy coordination among the nine bureaus with energy responsibilities within the Department.

Mr. DeVito previously held several senior leadership roles at the U.S. Department of Energy and within state energy offices. Most recently, Mr. DeVito was a Capital Partner at the law firm of Bowditch & Dewey, LLP in Boston with a corporate, regulatory, and, government affairs practice. DeVito is a licensed member of the District of Columbia, Massachusetts, New York, and U.S. Supreme Court Bars.



## GAS INITIATIVE **GOVERNMENT SPEAKER**

### **HON. BILL JOHNSON**

**Member, House Energy & Commerce Committee  
Congressman, 6th District of Ohio**

Bill Johnson was born and raised on family farms, where he learned early the values of hard work, honesty, and sacrifice. Johnson entered the U.S. Air Force in 1973, and retired as a Lieutenant Colonel after a distinguished military career of more than 26 years.

Following his retirement from military service, Johnson turned to creating and building high technology businesses and also served in the executive leadership team as Chief Information Officer of a global manufacturing company.

In 2010, Johnson was elected to his first term to represent the people of Ohio's 6th Congressional District, which covers much of eastern and southeastern Ohio. He was subsequently reelected in 2012 and 2014.

Since first taking office, Johnson has been fighting to create jobs in eastern and southeastern Ohio, improve services to our nation's heroes – our veterans, and to make our federal government more effective, efficient, and accountable to the American people. Seven bills authored by Johnson were signed into law during his first two terms.

He currently serves on the House Energy and Commerce Committee and the House Budget Committee. Additionally, he is a member of the House Shale Caucus. Bill and his wife LeeAnn, currently reside in Marietta with a son, Nathan. He is also the proud parent of three grown children and is a grandfather of six.



GAS INITIATIVE **NATURAL GAS**  
**INFRASTRUCTURE IN DEVELOPING MARKETS**  
**PANEL DISCUSSION**

**ROBERT FEE**  
**Chief of Staff/Acting Sr. Vice President -**  
**External Affairs**  
**Cheniere Energy**

Robert Fee is the Chief of Staff at Cheniere Energy, Inc., a Houston-based energy company primarily engaged in LNG-related businesses. As Chief of Staff to the Chief Executive

Officer, he is engaged with strategy development and execution.

Robert is also currently Acting Senior Vice President, External Affairs, at Cheniere Energy, Inc., leading federal, international, state, local and regulatory engagement efforts.

Before joining Cheniere, Robert was Chief of Staff and Senior Advisor in the Office of Fossil Energy at the U.S. Department of Energy. In his various roles, Fee helped manage the oversight of the Office's Research and Development program and major policy and regulatory responsibilities, including over \$3 billion carbon capture and storage (CCS) demonstration projects, hydraulic fracturing, climate regulation, the Strategic Petroleum Reserve, and liquefied natural gas (LNG) exports.

Fee previously served as the liaison between business and advocacy communities on energy and environmental issues at both the White House Office of Public Engagement and the U.S. Department of Energy.

Fee received a B.A. in History and Italian Studies from Miami University in Ohio.



GAS INITIATIVE **NATURAL GAS**  
**INFRASTRUCTURE IN DEVELOPING MARKETS**  
**PANEL DISCUSSION LEADER**

**FRED H. HUTCHISON**  
**President & CEO**  
**LNG Allies**

Fred H. Hutchison is the executive director (day-to-day manager) and founder of LNG Allies. He coordinates the team of consultants and is principal liaison with the membership. An advocate, communicator, and entrepreneur, he has

been a government and public relations generalist for more than three decades and is a trusted advisor to private and public sector leaders around the world. His primary subject matter expertise is energy, technology, forestry, and scientific research. Educated as a civil engineer at the Massachusetts Institute of Technology (MIT), he was legislative assistant for energy and natural resources for Sen. Frank Church (D-Idaho) for six years. He is president of Franklin-Hamilton, Inc. and a senior consultant to Cornerstone Government Affairs. A national magazine contributor, he is an elected member of the American Society of Journalists and Authors, the professional association of independent nonfiction writers. Fred is married with three adult sons.



GAS INITIATIVE **EMERGING MARKET  
VIEWPOINTS PANEL**

**ARUNISH CHAWLA**  
**Minister-Economic**  
**Embassy of India**

Minister-Economic, Arunish Chawla, is a PhD in Economics from the London School of Economics, with specialization in Macroeconomics and International Economics. He has worked as Joint Secretary in the Ministry of Finance and as Advisor to Deputy Chairman of the erstwhile Planning Commission in New Delhi. He has an economic policy experience spanning over 20 years. He was closely involved with India's 12th Five Year Plan and Expenditure Reforms before taking-up his present assignment in Washington DC.



GAS INITIATIVE **EMERGING MARKET  
VIEWPOINTS PANEL**

**BHIMA DWIPAYUDHANTO**  
**Counselor for Economic Affairs**  
**Embassy of Indonesia**

Bhima Dwipayudhanto is Counselor of Economic Affairs at the Embassy of Indonesia in Washington, D.C.

Mr. Dwipayudhanto previously served as Deputy Director for ASEAN Political Cooperation at Indonesia's Ministry of Foreign Affairs, a participant of the Senior Diplomatic Course (Sesparlu). In addition, he served as First Secretary for Political Affairs at Indonesia's Permanent Mission to the United Nations from 2011 to 2014 and as Head of Section of ASEAN Cultural Cooperation from 2008 to 2010. He holds a Masters of International Relations from the University of Indonesia. His areas of expertise include ASEAN political cooperation and disarmament.



## GAS INITIATIVE **EMERGING MARKET VIEWPOINTS PANEL**

### **LISA COPPE** **Country Manager, West Africa** **USTDA**

Lisa Coppé is the Country Manager for the West Africa region at the U.S. Trade and Development Agency (USTDA). She has been with USTDA since 2010 and is responsible for business development, project preparation and evaluation, and supervision of USTDA's activities in West Africa. Mrs. Coppe has developed over 30 infrastructure deals for USTDA in sectors such as energy, transportation (aviation, rail, and ports), healthcare and telecommunications. In her role as Country Manager, she designs, implements, and monitors a multimillion dollar portfolio of grants and contracts. Having worked on assignments for over 20 countries, she regularly speaks about infrastructure development in Africa to overseas partners and U.S. industry. Mrs. Coppé also serves as a traditional energy sector specialist for USTDA and leads outreach to financiers. Mrs. Coppé holds a Bachelor of Science Degree in Business Administration from Bucknell University.



## GAS INITIATIVE **EMERGING MARKET VIEWPOINTS PANEL**

### **VALENTIN-GABRIEL BUDĂU** **First Secretary** **Embassy of Romania**

Valentin Budău is first secretary with the Political Section of the Romanian Embassy where he covers, among other topics, energy security and cyber issues. He started his tour with the Romanian Embassy in October 2015, and prior to that he served for a year with the South and Central Asian Affairs Bureau of the Department of State, as a Trans-Atlantic Diplomatic Fellow. Mr. Budău joined the Romanian Diplomatic Service in 2011. From 2005 to 2011 he served as counsellor with Romania's Presidential Administration, International Relations Department, where he covered, among other topics, energy diplomacy and energy security.





## GAS INITIATIVE **EMERGING MARKET VIEWPOINTS PANEL**

### **KEITH EISCHEID** **Country Manager, Latin America and Caribbean** **USTDA**

Keith Eischeid is the Country Manager for Argentina, Colombia, and Panama at the U.S. Trade and Development Agency (USTDA). In that capacity, he is responsible for developing and supervising USTDA's infrastructure project planning activities in the region that create opportunities for U.S. exports. Mr. Eischeid began working at USTDA in 2003 as a Presidential Management Fellow covering the Andean and Caribbean country portfolios. Mr. Eischeid has worked in the Latin America and Caribbean region since 1997, and he is fluent in Spanish. Mr. Eischeid received a master's degree in international relations from The Fletcher School of Law and Diplomacy at Tufts University, and obtained a bachelor's degree in international relations from Stanford University, where he graduated with honors in Latin American Studies.



## GAS INITIATIVE **EMERGING MARKET VIEWPOINTS MODERATOR**

### **JAY COPAN** **Executive Director** **27th World Gas Conference**

Jay Copan is currently the Executive Director of the 27th World Gas Conference (WGC). He also maintains positions as the Special Advisor to the President at the International Gas Union (IGU), as well as Senior Advisor at the American Gas Association (AGA). Similar to his current role as Executive Director of the

27th WGC, Jay was the Executive Director of the 17th International Conference & Exhibition on Liquefied Natural Gas, which took place 16-19 April, 2013 in Houston, TX. Throughout his career, Jay served AGA for over 30 years in different positions including, Director, Vice President, Senior Vice President, and his current role as Senior Advisor.

Jay received a Master of Business Administration from the University of Maryland College Park in 1974 and a Bachelor of Science in business administration from Bryan University in 1973.



GAS INITIATIVE **ENGINEERING,  
INFRASTRUCTURE, TECHNOLOGY,  
AND LEGAL PERSPECTIVES PANEL**

**MARK SCHOTT**  
**Senior Business Director,**  
**Gas Processing & Treating**  
**Honeywell UOP**

Mr. Mark Schott is Sr. Business Director of the Gas Processing and Treating business unit of UOP LLC, a wholly-owned subsidiary of Honeywell International.

Mark was appointed to this role in 2017 after driving the growth of UOP's Modular Equipment business during the prior 5 years, he had previously served for three years as the Country Manager for UOP Malaysia Sdn Bhd.

UOP LLC is an international supplier of process technology, catalysts, engineered systems, and technical and engineering services to the petroleum refining, petrochemical, chemical, and gas processing industries.

Since 1982, Mark has held roles in business management, sales, marketing, project management, and engineering. He has hands-on experience designing, operating and servicing onshore and offshore Gas Plants and leading large international projects for the gas processing industries. In addition, he has direct experience in sales, marketing, and engineering management. Mark has served UOP in a number of significant management roles including Business Development Direct for GP&H, Gas Processing & Hydrogen Industry Segment Leader, UOP Malaysia Country Manager, Product Line Manager Gas Processing & Engineering Center Leader Gas Processing during which he managed the design, procurement, and construction of process units for UOP's Gas customers throughout the world. Prior to joining UOP, Mark was Global Sales and Engineering Manager for Gas Processing in Hoechst Celanese Separations Products Division.



GAS INITIATIVE **ENGINEERING,  
INFRASTRUCTURE, TECHNOLOGY,  
AND LEGAL PERSPECTIVES PANEL**

**PABLO AVOGADRI**  
**Global LNG Platform Leader**  
**Baker Hughes (a GE company)**

Pablo Avogadri is the Global LNG Platform Leader for Baker Hughes (a GE company). In this capacity, Mr. Avogadri is responsible for developing business models and strategies for the Liquefied Natural Gas (LNG) space that best fit customers' needs and drive penetration in the market.

Mr. Avogadri previously worked as Chief Marketing Officer for the Turbomachinery, Process and Flow business at Baker Hughes (a GE company). Prior to joining GE in 2012, he worked in Business Strategy, Operations Excellence and Organisation at Booz & Company.



GAS INITIATIVE **ENGINEERING,  
INFRASTRUCTURE, TECHNOLOGY,  
AND LEGAL PERSPECTIVES PANEL**

**JAY C. FARRAR**  
**Principle Vice President**  
**Government Affairs**  
**Bechtel Washington, D.C.**

Jay C. Farrar is Principal Vice President, Government Affairs, and Manager of the Washington, D.C. Office for Bechtel. In this capacity, Jay is involved in federal government affairs across the Bechtel enterprise. He creates and participates in strategic advocacy at the governmental level, and represents Bechtel in policy matters. Along with senior corporate officials, Jay also represents Bechtel in the Washington political arena.

Mr. Farrar joined Bechtel from another engineering and construction company, where he was the senior vice-president for government relations. Prior to that position, Jay worked at the Washington policy-oriented think tank, The Center for Strategic and International Studies (CSIS), where for five years he was the Senior Vice President for External Relations. Before his work at CSIS, he was the Deputy Assistant Secretary for Legislative Affairs at the Department of Defense, Director of Legislative Affairs for the National Security Council at the White House, and Legislative Assistant to the Chairman of the Joint Chiefs of Staff.

Mr. Farrar served 23 years in the U.S. Marine Corps, where he specialized in public affairs and political/military affairs. During his Marine Corps tenure, he also taught at the University of California at Los Angeles (UCLA). He is a member of the Council on Foreign Relations and a recipient of the Department of Defense Award for Exceptional Public Service. A native of Milwaukee WI, he is a graduate of Marquette University and has a Master's degree from Central Michigan University.



## **GAS INITIATIVE ENGINEERING, INFRASTRUCTURE, TECHNOLOGY, AND LEGAL PERSPECTIVES PANEL**

### **THOMAS HOLMBERG**

**Partner  
Baker Botts**

Tom Holmberg is a partner in the Global Projects Group at Baker Botts. He assists clients with energy projects and transactions around the world. His recent experience has focused on the development of liquefied natural gas (LNG) and natural gas pipeline projects and transactions. He works with clients at all stages of such projects in areas that include project structuring, contracting, governmental approvals, and the negotiation of commercial agreements and project development documents.

Mr. Holmberg advises clients on an array of regulatory issues, including contract and tariff matters before the Federal Energy Regulatory Commission (FERC). He also represents clients before the Department of Energy (DOE) for authorizations to export and import natural gas under the Natural Gas Act. He has handled administrative and appellate litigation before the FERC and the courts on these matters. He has also represented clients before FERC in electricity market restructuring proceedings.



## **GAS INITIATIVE ENGINEERING, INFRASTRUCTURE, TECHNOLOGY, AND LEGAL PERSPECTIVES PANEL**

### **JOHN BIGALBAL**

**Managing Director of Fuels  
AES**

Mr. John Bigalbal is Managing Director of Fuels for The AES Corporation. He is responsible for the procurement, logistics, and risk management of the company's \$2 billion annual fuel requirement. His team actively manages the supply of coal, natural gas and liquefied natural gas to the AES global portfolio. The Fuel Team plays a key role in business development by providing market analysis and projections, supply chain solutions, risk management and commercial practices. He works at the Corporation's Headquarters in Arlington, Virginia. Prior to his current role, Mr. Bigalbal held several leadership positions within AES including: Managing Director, Alternative Energy; Director, Global Risk and Commodities; Fuel Manager, Eastern Energy; Vice President, Somerset.

John's experiences have included project development of a 380 megawatt combined cycle gas plant with integrated liquefied natural gas terminal in Panama, formation of a joint venture to distribute natural gas and liquefied natural gas in Central America and the Caribbean, fuel management and procurement, transportation management (truck, rail, barge and vessels), power sales and hedging, bidding and scheduling of power, operations and maintenance management of generation facilities, acquisition of generation assets, project construction and management, environmental compliance and permitting, engineering and process controls.



## GAS INITIATIVE **ENGINEERING, INFRASTRUCTURE, TECHNOLOGY, AND LEGAL PERSPECTIVES MODERATOR**

**DAVID L. WOCHNER**

**Practice Area Leader, Policy/Regulatory  
K&L Gates**

Mr. Wochner advises, represents and advocates on behalf of a wide range of energy industry clients, focusing on natural gas, LNG and oil related matters, as well as offshore energy infrastructure development. With nearly 25 years in Washington, D.C., he regularly

advises clients on critical federal regulatory and policy issues that impact energy infrastructure and commodities. Over the years, he has appeared regularly on behalf of clients before the Federal Energy Regulatory Commission (FERC); the Departments of Energy, the Interior, and Transportation; EPA; and on Capitol Hill. In 2010-2011, he served as lead Washington counsel on behalf of a major international drilling company in multiple Congressional and federal agency investigations and hearings related to the Gulf of Mexico Deepwater Horizon oil spill, including House Committees on Energy and Commerce, Natural Resources and the Judiciary, and the Bureau of Safety and Environmental Enforcement (BSEE) and its predecessor agencies.

Mr. Wochner's clients include natural gas and LNG marketers, importers, exporters and project developers; financial institutions and hedge funds; offshore energy project developers; oil and gas pipelines and shippers; oil and gas drilling companies; and state and provincial government officials.



## GAS INITIATIVE **LNG EXPORT PROJECT DEVELOPERS PANEL**

**ELIZABETH (BETSY) SPOMER**

**President & CEO  
Jordan Cove Energy**

Betsy Spomer was named Senior Vice President, LNG Division of Pembina on October 2, 2017 and is also continuing in her role as President and Chief Executive Officer of Jordan Cove LNG. She has over 30

years of experience in the energy industry, having the majority of her career in the LNG industry. Ms. Spomer has extensive experience in commercial activities and developing new growth opportunities.

Prior to joining Jordan Cove LNG, Ms. Spomer was Senior Vice President, Global Business Development with BG Group PLC. Ms. Spomer has also held senior leadership positions with BP and Amoco. Over Ms. Spomer's career, she has been involved in LNG projects worldwide including LNG export projects in Trinidad and Tobago, Egypt, Australia, Western Canada and the United States Gulf of Mexico and LNG import projects in the United States, China, Singapore and Chile. Betsy graduated with a B.A. in Economics and History as well as an MBA from the University of Colorado.





## GAS INITIATIVE **LNG EXPORT PROJECT DEVELOPERS PANEL**

**AMOS HOCHSTEIN**  
**Senior Vice President, Marketing**  
**Tellurian Inc.**

Amos Hochstein joined Tellurian in 2017. Prior to joining the company, Amos served as the U.S. Special Envoy for International Energy Affairs and led the U.S. Department of State's Bureau of Energy Resources. As the U.S. "Energy Diplomat," Hochstein oversaw global U.S. energy foreign policy engagement and advised the Secretary of State and the Vice President

of the U.S. on global energy markets.

As Special Envoy, Hochstein led the engagement to strengthen Europe's energy security through diversification of natural gas resources; authored the White House Caribbean Energy Security Initiative; chaired the President's U.S. - Caribbean and U.S. - Central America Energy Security Task Force; led U.S. efforts to promote global fuel switching to natural gas and develop stronger natural gas markets throughout Asia and South Asia; and; Working closely with the Department of Defense, Mr. Hochstein led the U.S. efforts to diminish ISIL and other terrorist groups' profits from energy assets. Prior to serving in the State Department, Mr. Hochstein served in a variety of senior level positions on Capitol Hill and advised energy companies entering and developing new markets.



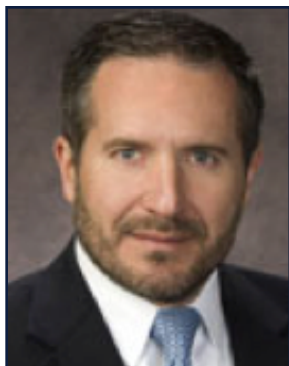
## GAS INITIATIVE **LNG EXPORT PROJECT DEVELOPERS PANEL**

**KATHLEEN EISBRENNER**  
**Chairman and CEO**  
**NextDecade Corporation**

Ms. Kathleen Eisbrenner is Chairman and CEO of NextDecade Corporation, a company positioned to create innovative opportunities in the global integrated natural gas industry. NextDecade brings together a team of industry-leading partners to develop land-based and floating LNG projects around the world.

Ms. Eisbrenner was previously the Executive VP at Royal Dutch Shell, for Shell's Global LNG strategy and was the CEO/Founder of Excelerate Energy. She is a member of the US National Petroleum Council and American Bureau of Shipping. In addition, she serves on the JERA Fuel Business Expert Advisory Board and formerly served as a board member for Chesapeake Energy Corporation.

Ms. Eisbrenner is passionate about mentoring and inspiring students, often presenting to universities and colleges, as well as serving as a board member and laureate for the Junior Achievement of Southeast Texas.



## GAS INITIATIVE **AMERICAN PETROLEUM INSTITUTE**

### **TODD SNITCHLER** **Group Director, Market Development** **American Petroleum Institute**

Todd Snitchler is the group director of Market Development at API. This department works with industry, government, and customer stakeholders to promote increased demand for and continued availability of our nation's

abundant and clean natural gas resources.

Prior to joining API, Mr. Snitchler was a principal for Vorys Advisors, LLC in Ohio where he led the government affairs efforts in the energy and utility space. He organized the firm's first-ever sponsored educational seminar for policy makers and industry representatives and established strong relationships in Ohio and nationally with competitive suppliers and independent power producers.

Mr. Snitchler previously served as chairman of both the Public Utilities Commission and the Power Siting Board of Ohio, and was elected twice to represent the 50th House District in Stark County.

Mr. Snitchler has published on numerous topics including environmental regulations and cyber issues; electricity deregulation difficulties; and the role of the federal Environmental Protection Agency. Mr. Snitchler received his J.D. from the University of Akron School of Law and his B.A. from Grove City College.



# **USTDA AND U.S. INDUSTRY LAUNCH U.S. GAS INFRASTRUCTURE EXPORTS INITIATIVE**

**Builds on Success of Over \$5.8 Billion in Exports of  
U.S.-Manufactured Goods and Services**

**NOVEMBER 17, 2017**

Today, the U.S. Trade and Development Agency, in coordination with the U.S. Chamber of Commerce Global Energy Institute, LNG Allies, and the 27th World Gas Conference, as well as other U.S. industry members, launched the U.S. Gas Infrastructure Exports Initiative. The Initiative is designed to connect American companies to new export opportunities across the gas value chain in emerging economies. As U.S. liquefied natural gas (LNG) export terminals are coming online, USTDA is expanding its partnership with the American gas industry to generate new LNG exports through the development of gas-related infrastructure in key LNG receiving countries.

For more information, contact the U.S. Trade and Development Agency's Traditional and Energy Power Team: [gasinitiative@ustda.gov](mailto:gasinitiative@ustda.gov).



## **MISSION**

The U.S. Trade and Development Agency helps companies create U.S. jobs through the export of U.S. goods and services for priority development projects in emerging economies. USTDA links U.S. businesses to export opportunities by funding project preparation and partnership building activities that develop sustainable infrastructure and foster economic growth in partner countries.

## **CONTACT INFORMATION**

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